

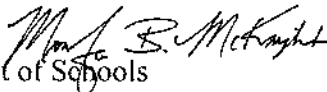
Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

October 12, 2023

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore it be

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders or offerors meeting specifications and requirements as follows:

EC-002-210-003 Energy Projects Measurement and Verification—Extension
Responsible Office: Office of Facilities
Management—Division of Sustainability and Compliance
Description: Bridge contract through the State of Maryland for the implementation and oversight of phase 1 of the Energy Savings Performance contract and the oversight of phase 2 of the Investment Grade Audit.

Awardee:

J.B.A. Consulting Engineers, Inc., dba NV5 Consultants,
Chicago, Illinois

\$500,000

R201101 OMNIA Contracts BSN SPORTS 20-56602, Athletic, Physical Education Supplies, and Team Uniforms—Extension
Responsible Office: Office of Curriculum and Instructional Programs—Department of Pre-K-12 Curriculum and Districtwide Programs
Description: Bridge contract through OMNIA Partners for PE supplies and equipment and uniforms.

Awardee:

Varsity Brands Holding Co., Inc., Dallas Texas

\$650,000

| | | |
|------------|---|---|
| 042221-CPI | <p>Electric Vehicle Supply Equipment and Related Services Responsible Office: Office of Facilities Management—Division of Sustainability and Compliance Description: Bridge contract through Sourcewell for the purchase of seven charging stations</p> <p><u>Awardee:</u> ChargePoint, Inc., Campbell, California</p> | \$175,000 |
| 16305 | <p>Commission–Wide Uniforms—Extension Responsible Offices: Office of District Operations, Office of Facilities Management, and the Office of Systemwide Safety and Emergency Management Description: Bridge contract through the Washington Suburban Sanitary Commission for the purchase of uniforms for the Office of Systemwide Safety and Emergency Management, Division of Maintenance and Operations, and the Division of Food and Nutrition Services</p> <p><u>Awardee:</u> (See note on page 6) Unitec Distribution Systems, Inc.. * Westminster, Maryland</p> | \$492,000 |
| 4042.8 | <p>Boiler Supplies and Associated Materials—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: For the purchase of boiler supplies and materials</p> <p><u>Awardees:</u> Aireco, Timonium, Maryland Capp, Inc., Clifton Heights, Pennsylvania Noland Company, Manassas, Virginia Total</p> | <p>\$80,000 \$220,000 <u>\$200,000</u> \$500,000</p> |
| 4548.1 | <p>School-Based Mental Health Services for Students—Extension Responsible Offices: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: Extension of the contract with the Jewish Social Services Agency to provide prekindergarten through Grade 12, school-based mental health services to students who are un- or under-insured, receive Medicaid, and/or live in a community where there is lack of mental health services</p> <p><u>Awardee:</u> Jewish Social Service Agency (JSSA), Rockville, Maryland</p> | \$200,000 |

| | | |
|---------|---|-----------|
| 4930.1 | <p>Computer Adaptive Language Learner Program—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: Additional funds for software that provides personalized learning, speaking, listening, and grammar through adaptive learning paths</p> <p><u>Awardee:</u> Lexia Learning Systems LLC, Concord, Massachusetts</p> | \$59,250 |
| 4971.1B | <p>Out of School Time Academic Support and Enrichment Programs Responsible Offices: Office of Chief Academic Officer—Office of Curriculum and Instructional Programs Description: This is a supplement to RFP4971.1, Out of School Time Academic Support and Enrichment Programs, to add additional providers to deliver services needed to support the MCPS Out of School time enrichment programs. No additional funding is requested.</p> <p><u>Awardees:</u> (see note on page 6) MsSTBICreations LLC dba Abrakadoodle Maryland Soccer Foundation, Inc. Maryland State Youth Soccer Association Total</p> | \$0 |
| 4988.1 | <p>Crisis Management and Communications Support—Emergency Procurement Responsible Office: Office of Communications Description: New contract award to provide crisis management and communication support services from a team of experienced crisis communication strategists.</p> <p><u>Awardee:</u> Precision Strategies, LLC, Washington, DC</p> | \$105,000 |
| 653-21 | <p>Instructional Materials and Classroom Teaching Supplies and Equipment—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Special Education Description: Bridge contract through Buyboard National Purchasing Cooperative for special education physical therapy devices and supplies</p> <p><u>Awardee:</u> Community Products LLC, Rifton, New York</p> | \$175,000 |

| | | |
|----------|---|----------|
| 7111.6 | <p>Automotive Body Shop Paints and Supplies—Extension Responsible Office: Office of District Operations—Department of Transportation Description: For the purchase of paint and supplies used by MCPS Transportation bus repair facilities, Division of Maintenance and Operations, and Thomas Edison High School of Technology</p> <p><u>Awardee:</u> National Coatings & Supplies, Inc., Raleigh, North Carolina, Local Affiliate: Gaithersburg, Maryland</p> | \$90,000 |
| 7125.6 | <p>Transportation Services for Montgomery County Public Schools Students Responsible Office: Office of District Operations—Department of Transportation (DOT) Description: To provide transportation for MCPS students when bus services provided by DOT are unavailable or otherwise unsuitable given the needs of the students.</p> <p><u>Awardee:</u> Regency Cab, Inc., Gaithersburg, Maryland</p> | \$60,000 |
| 7246.1 | <p>WeVideo Online Video Editor Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Additional funds for the annual contract which allows MCPS staff to make videos on any device, including Chromebook, Windows, Mac, and mobile devices. Additional funds are needed to ensure enough licenses are available for requests.</p> <p><u>Awardee:</u> WeVideo Inc., Menlo Park, California</p> | \$25,000 |
| 79.18.B5 | <p>E-Rate Consulting Services Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: To provide additional funds for the Bridge contract through the Howard County Public Schools System for E-Rate consulting services and E-Rate guidance.</p> <p><u>Awardee:</u> Funds for Learning, LLC, Edmond, Oklahoma</p> | \$43,500 |

| | | |
|---------|---|-----------|
| 9063.13 | <p>Football Supplies and Equipment—Extension Responsible Offices: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: For the purchase of football supplies and equipment used by MCPS physical education and the athletic departments.</p> <p><u>Awardees:</u> All American Sports Corp., North Ridgeville, Ohio Marty Gilman, Inc., Gilman, Connecticut Pyramid Paper Company, Inc., Tampa, Florida Varsity Brands Holding Co., Inc., Dallas, Texas Total</p> | \$450,000 |
| 9099.6 | <p>Security and Public Address Systems Installation and Cabling at Various Locations—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: Extension of the annual contract for the installation and maintenance of the security/PA systems in schools and offices</p> <p><u>Awardee:</u> (See note on page 6) East West Telecommunications, Inc., * Gaithersburg, Maryland</p> | \$800,000 |
| 9139.4 | <p>Refrigerated and Frozen Foods Responsible Office: Office of District Operations—Department of Materials Management—Division of Food and Nutrition Services Description: This is to add an approved vendor as an awardee under this contract. The vendor was approved previously, but not included in the list of awarded vendors. No additional funding is being requested.</p> <p><u>Awardee:</u> Gold Star Foods, Richmond, Virginia</p> | \$0 |

| | | |
|--|---|------------------|
| 9765.1 | Generators and Electrical Equipment Replacement at Oakland Terrace Elementary School, Pine Crest Elementary School, and Rosa M. Parks Middle School Responsible Office: Office of Facilities Management—Division of Design and Construction Description: Furnish and install generator and electrical equipment. | |
| | <u>Awardees:</u> (See note below) | |
| | Amber Enterprises, Inc., * College Park, Maryland | \$540,515 |
| | Fresh Air Concepts, LLC, Linthicum, Maryland | <u>\$344,000</u> |
| | Total | \$884,515 |
| 9767.1 | Generators and Electrical Equipment Replacement at Judith A. Resnik and Thurgood Marshall elementary schools Responsible Office: Office of Facilities Management—Division of Design and Construction Description: For the purchase and installation of generators and electrical equipment. | |
| | <u>Awardees:</u> (See note below) | |
| | Amber Enterprises, Inc., * College Park, Maryland | \$265,025 |
| | Fresh Air Concepts, LLC, Linthicum, Maryland | <u>\$471,000</u> |
| | Total | \$736,025 |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE | | \$5,945,290 |

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

| BID/RFP No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|----------------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 063020-TBB | School Buses with Related Accessories, Supplies, Parts, and Services | | | | | | |
| EC-002-210-003 | Energy Projects Measurement and Verification - MCPS #4228.1—Extension | | | | | | |
| R201101 | OMNIA Contracts BSN SPORTS 20-56602, Athletic, Physical Education Supplies, and Team Uniforms—Extension | | | | | | |
| R220703 | Facility Integration and Security System Services—Region 4—Extension | | | | | | |
| 042221-CPI | Electric Vehicle Supply Equipment and Related Services | | | | | | |
| 095.23.B3 | Theatrical Rigging and Architectural Lighting Inspections, Maintenance and Repair Services | | | | | | |
| 16305 | Commission-Wide Uniforms—Extension | | | | | | |
| 4042.8 | Boiler Supplies and Associated Materials—Extension | 28 | 2 | 5 | 0 | 3 | 0 |
| 4202.4 | Water Treatment and Indoor Air Quality Services at Various Locations—Extension | 22 | 11 | 8 | 3 | 4 | 2 |
| 4548.1 | School-Based Mental Health Services for Students—Extension | 27 | 2 | 5 | 2 | 1 | 0 |
| 4930.1 | Computer Adaptive Language Learner Program—Extension | 3 | 0 | 3 | 0 | 1 | 0 |
| 4938.1 | School-Based In-Person and Virtual Mental Health Therapeutic Services—Extension | 22 | 7 | 5 | 1 | 2 | 1 |

| BID/RFP No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-------------|---|---|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 4971.1B | Out of School Time Academic Support and Enrichment Programs | 55 | 10 | 25 | 8 | 3 | 1 |
| 4978.1 | K-12 Experiential Learning Opportunities for Students | 92 | 7 | 11 | 5 | 2 | 1 |
| 4988.1 | Crisis Management and Communications Support | Emergency Procurement | | | | | |
| 653-21 | Instructional Materials and Classroom Teaching Supplies and Equipment—Extension | Bridge through Buyboard National Purchasing Cooperative | | | | | |
| 7111.6 | Automotive Body Shop Paints and Supplies—Extension | 8 | 0 | 1 | 0 | 1 | 0 |
| 7125.6 | Transportation Services for Montgomery County Public Schools Students | 13 | 5 | 4 | 1 | 1 | 0 |
| 7246.1 | WeVideo Online Video Editor | N/A | | | | | |
| 79.18.B5 | E-Rate Consulting Services | Bridge through Howard County Public School System | | | | | |
| 9063.13 | Football Supplies and Equipment—Extension | 23 | 1 | 6 | 0 | 4 | 0 |
| 9099.6 | Security and Public Address Systems Installation and Cabling at Various Locations—Extension | 9 | 1 | 2 | 1 | 1 | 1 |
| 9139.4 | Refrigerated and Frozen Foods | N/A | | | | | |
| 9145.2 | Fresh Produce | 5 | 1 | 5 | 1 | 1 | 0 |
| 9743.2 | On-Call Roof Inspection and Repair Services at Various Facilities—Extension | 4 | 1 | 4 | 1 | 3 | 1 |

| BID/RFP No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-------------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 9765.1 | Generators and Electrical Equipment Replacement at Oakland Terrace Elementary School, Pine Crest Elementary School, and Rosa M. Parks Middle School | 11 | 2 | 2 | 1 | 2 | 1 |
| 9767.1 | Generators and Electrical Equipment Replacement at Judith A. Resnik and Thurgood Marshall elementary schools | 11 | 2 | 2 | 1 | 2 | 1 |